

# News Release



## **CWT Names Andrew Winterton to Newly Created Position President, Suppliers, Products & Technology**

**PARIS, June 4, 2009** — Carlson Wagonlit Travel (CWT), a global leader specialising in business travel management, has appointed Andrew Winterton to the newly created position of president, Suppliers, Products & Technology, effective 1 June. Based in the United Kingdom, he reports to CWT president and chief executive officer Douglas Anderson and is a member of the company's global executive team.

Mr. Winterton, age 44, is replacing Mike Koetting, who was executive vice president of Global Supplier Management before recently being named chief operating officer, CWT North America. In his new position, Mr. Koetting remains a member of the CWT global executive team.

Mr. Winterton will also assume the responsibilities held by Loren Brown, chief information officer and executive vice president, Technology & Product Management, who will leave CWT in July to pursue new interests.

Mr. Winterton has more than 20 years' experience in travel and distribution, and a strong international background. In his most recent position, he was senior vice president, Global Supplier Relations & Travel Services Network International, and general manager, Latin America, for American Express Business Travel. Having joined American Express Business Travel in 2000, he also held the position of vice president, Supplier Relations North America & Global Distribution Strategy. Prior to that, he spent four years at Galileo International LLC, where he was first director, Airline Sales & Account Management, and subsequently vice president, Airline Vendor Account Management.

From 1994 to 1996, he worked as general manager and executive vice president for a start-up known as Language for Industry. Before that, he spent six years at Official Airline Guide, where he held several positions, including regional director, Asia Pacific.

In addition to managing mutually beneficial relationships on behalf of CWT and its air, hotel, GDS and ground transportation suppliers, Mr. Winterton is responsible for the company's information technology and product management organisations. In that role, he is charged with increasing productivity and efficiency for CWT and its clients, as well as integrating new products and services that will enable organisations of all sizes to further optimise their business travel programmes.

Commenting on the appointment, Mr. Anderson said: "Andrew is a seasoned travel industry executive whose entrepreneurial spirit and global vision fit very well with our way of doing business. I'm delighted that he has joined the team and look forward to having him help us continue to deliver added value and client satisfaction in a complex business environment."

Mr. Winterton, a British citizen, holds a Bachelor of Science degree in mechanical engineering from London's Imperial College. In 2004 and 2006, he was selected by *Business Travel News* as one of "The Most Influential Executives of the Business Travel Industry."

**About Carlson Wagonlit Travel**

Carlson Wagonlit Travel (CWT) is a global leader specialising in business travel management. Present in more than 150 countries, CWT serves companies of all sizes, as well as government institutions and non-governmental organisations. By leveraging both the expertise of its people and leading-edge technology, CWT helps clients derive the greatest value from their travel programme in terms of savings, service, security and sustainability. The company is also committed to providing best-in-class service and assistance to travellers. CWT services and solutions comprise four lines of business: Traveller & Transaction Services, Programme Optimisation, Safety & Security, and Meetings & Events. CWT had more than 21,000 employees worldwide on March 31, 2009. In 2008, sales volume for wholly owned operations and joint ventures totalled US\$27.8 billion. For more information, please visit [www.carlsonwagonlit.com](http://www.carlsonwagonlit.com).

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