

News Release



Carlson Wagonlit Travel Named Supplier of the Year by the Home Office

Efficiencies made by the Home Office saved taxpayers nearly £6m

LONDON, July 26, 2010 — Carlson Wagonlit Travel (CWT) UK was named 'Overall Supplier of the Year' during the annual Home Office Supplier Value and Innovation Awards in London earlier this month. CWT was selected for this achievement amongst the nearly 5,000 Home Office suppliers after winning one of seven individual categories, 'Best Contribution to a Project or Programme' for delivering the Home Office travel and hotel booking tool. Since CWT started working with the Home Office in 2008, savings of £5.9 million have been achieved by consolidating their travel programme.

"We have an excellent relationship with CWT based on openness, trust and creativity," said John Collington, Group Commercial Director, Home Office, in stating why CWT was awarded 'Overall Supplier of the Year.' In addition to the savings achieved, CWT has worked with the Home Office to:

- Implement an online booking tool
- Identify further savings
- Support its sustainability agenda with a carbon calculator
- Provide value for money through the ability to analyse travel trends

"We are delighted to be recognised for the partnership approach that we have with the Home Office to build and achieve a successful travel programme," said Nigel Turner, director of public sector and industry affairs, CWT UK. "There is an urgent need to manage travel spend effectively and identify cost savings. The steps that CWT has helped the Home Office take can benefit other public sector organisations, thereby resulting in further taxpayer savings."

CWT and the Home Office developed a strategic business plan in 2008 to review efficiencies and cost savings in air, rail and hotel bookings for its 10,000 travellers. Actions such as implementing an online booking tool, creating a bespoke hotel programme, providing detailed reporting on policy compliance and performance measurement against environmental targets and installing rail ticket printers in 18 Home Office locations resulted in reductions of:

- 15% in average air ticket price,
- 7% in average night room rates with negotiated hotels, and;
- 32% in average rail ticket price.

"The award is well deserved as CWT has worked in a collaborative manner to identify savings whilst not comprising the quality of service" said Gavin Foxall, Director Procurement Centre of Excellence, the Home Office.

The Supplier Value and Innovation Awards recognise the achievements of Home Office suppliers who deliver value over and above expectations and successfully address the challenges of the current economic climate. The awards are managed by the Home Office Commercial and Procurement team.

The Home Office awards build on previous achievement as CWT was honoured with the Department for Environment Food and Rural Affairs (Defra) Sustainability Award in March, the inaugural Defra Efficiency Award in 2008 and is a three-time Institute of

Travel & Meetings' ICARUS environmental award winner. CWT has worked with the public sector for more than two decades.

Photo caption: Sandy Moring (second from left), Senior Director, Public Sector & Sustainability, CWT UK & Ireland, accepts the 'Best Contribution to a Project or Programme' and 'Overall Supplier of the Year' awards at the 2010 Home Office Supplier Value and Innovation Awards from Home Office representatives Sir David Normington, Permanent Secretary; (left), Helen Kilpatrick, Director-General, Financial and Commercial; and John Collington (right), Group Commercial Director.

About Carlson Wagonlit Travel

Carlson Wagonlit Travel (CWT) is a global leader specialising in business travel management. Present in more than 150 countries, CWT serves companies of all sizes, as well as government institutions and non-governmental organisations. By leveraging both the expertise of its people and leading-edge technology, CWT helps clients derive the greatest value from their travel programme in terms of savings, service, security and sustainability. The company is also committed to providing best-in-class service and assistance to travellers. CWT services and solutions comprise four lines of business: Traveller & Transaction Services, Programme Optimisation, Safety & Security, and Meetings & Events. In 2009, sales volume for wholly owned operations and joint ventures totalled US\$21.4 billion. For more information, please visit our website at www.carlsonwagonlit.co.uk.

Media Contact:

Christine Fischer
Carlson Wagonlit Travel, UK
+44 (0)20 3353 1113
cfischer@carlsonwagonlit.co.uk

